



Bité Finance International B.V. Q2 2010 results

Represented by Bité Lithuania:
Fred Hrenchuk, CEO
Nikita Sergienko, CFO



Forward Looking Statements

This news release contains certain forward-looking statements concerning our future operations, economic performances, financial conditions and financing plans. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments as well as other factors we believe are appropriate in the circumstances. However, whether actual results and developments will conform with our expectations and predictions is subject to a number of risks, uncertainties and assumptions. Consequently, all of the forward-looking statements made in this presentation are qualified by these cautionary statements, and there can be no assurance that the results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to or effects on us and our subsidiaries or their businesses or operations. We undertake no obligation and do not intend to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable law.

Introduction

- Recent Highlights
- Basis for comparison
- Financial Highlights
- Segment Overview
- Financials
- Summary

Recent Highlights

Group

- Service revenue decline of 10% or EUR 4.3M (Q2 2010 versus Q2 2009)
- EBITDA increase of EUR 3.1M; EBITDA minus CAPEX improved from EUR 3.6 m in Q2 2009 to EUR 9.9 m in Q2 2010

Lithuania

- Service Revenue decline by 17% (Q2 2010 versus Q2 2009) driven by interconnect rate reduction and pricing pressure in the market
- Subscriber base growth by 10% (Q2 2010 versus Q2 2009)
- EBITDA improved from EUR 11.6 m in Q2 2009 to EUR 12.1 m in Q2 2010
- Continued focus on reducing operating costs to partially offset the sharp reduction in service revenue caused by reduced ARPU levels related to economic conditions and competition

Latvia

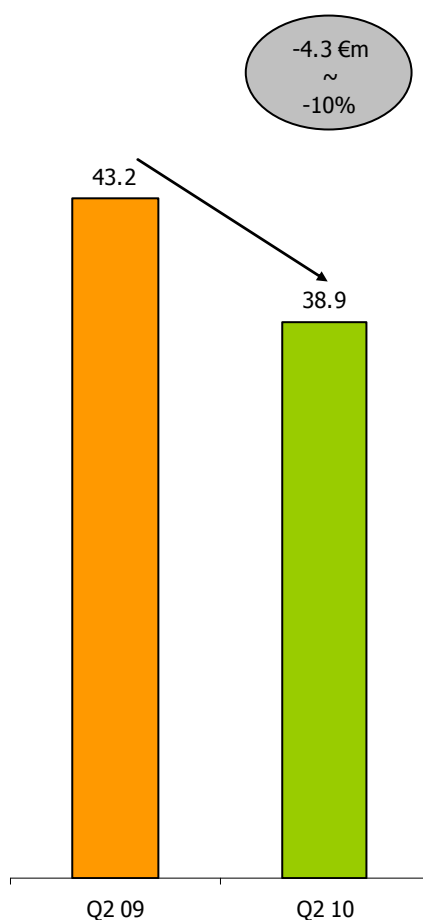
- Service Revenue increase of EUR 1.9M (Q2 2010 versus Q2 2009)
- Subscriber base growth by 74% (Q2 2010 versus Q2 2009)
- EBITDA still negative however loss reduced from EUR (2.9m) in Q2 2009 to EUR (0.5m) in Q2 2010
- Interconnect rate reduction by 20% from April 2010 due to CRA regulation

Basis for comparison

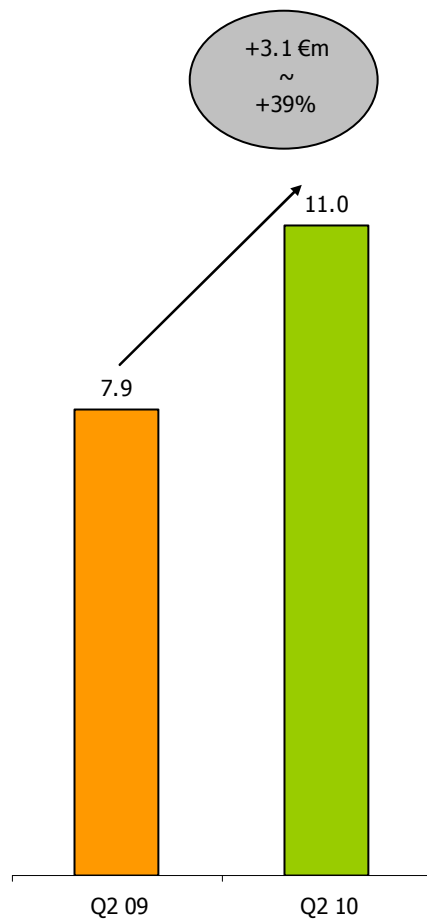
- Analysis based on unaudited financial information for the second quarter of 2010 and comparable information for the second quarter of 2009 is provided.
- Bité Finance International B.V. Group consists of seven companies: Bité Finance International B.V., Bité Finance International II B.V., SIA EECF Bella FinCo, UAB Bité Lietuva, UAB TeleTower, SIA Bité Latvija and SIA TeleTower.
- UAB Bité Lietuva with UAB TeleTower is analyzed as Bité Lithuania.
- SIA Bité Latvia with SIA TeleTower is analyzed as Bité Latvia.

Bité Finance International Group Financial Highlights

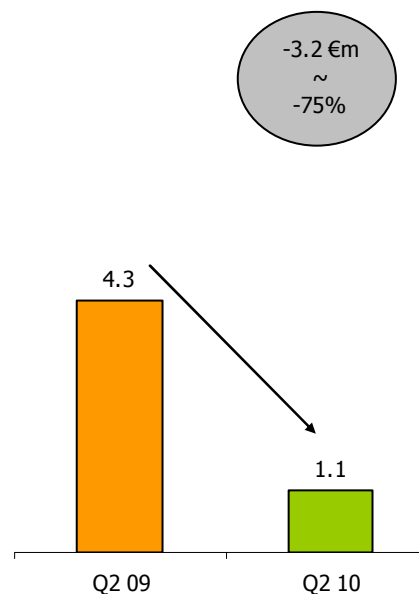
SERVICE REVENUE



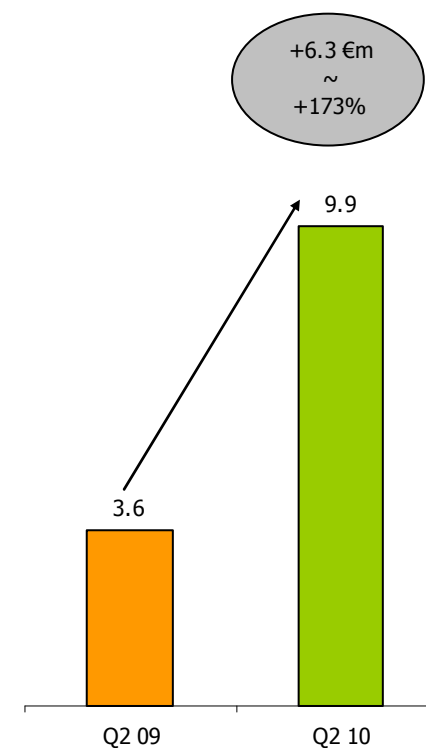
EBITDA



CAPEX



EBITDA - CAPEX



Figures in millions euro. The grey bubbles show the growth year over year in absolute numbers and %.

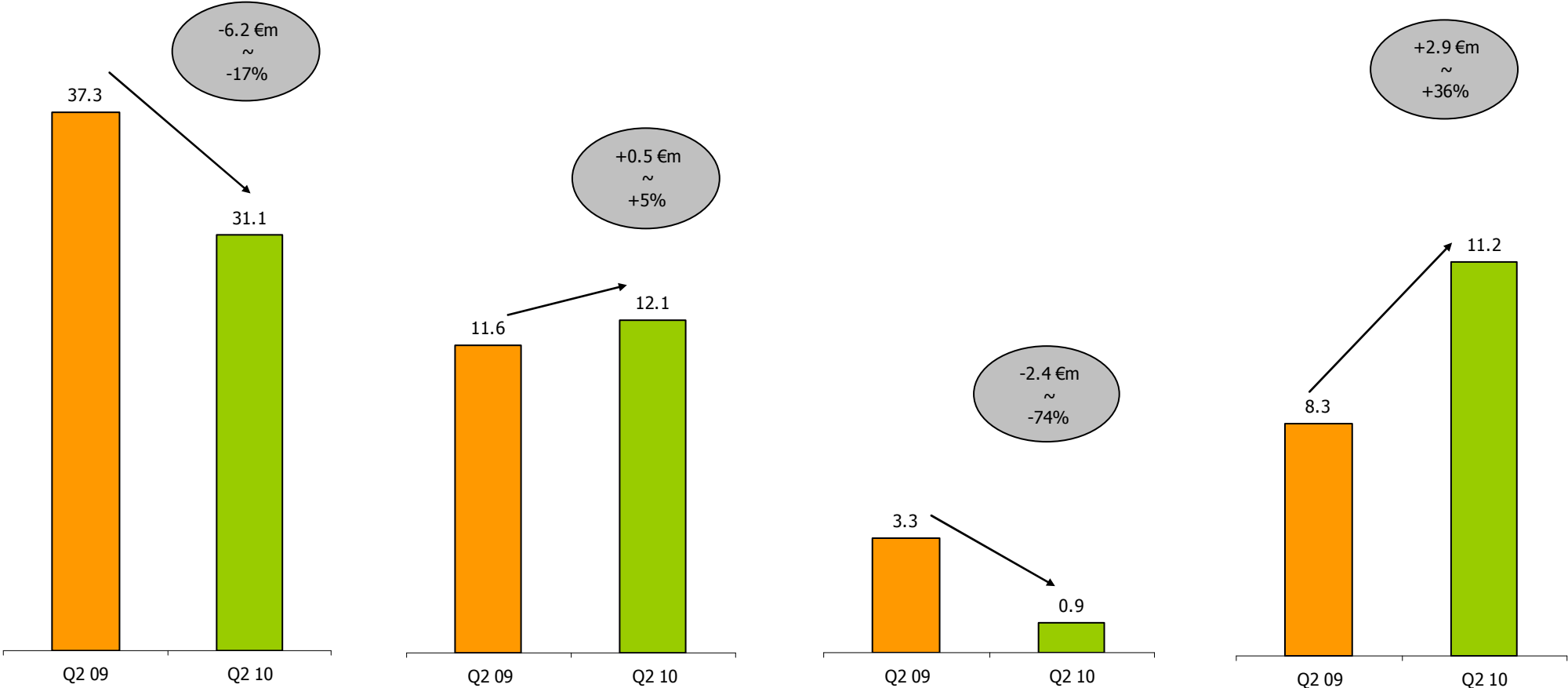
Bité Lithuania Financial Highlights

SERVICE REVENUE

EBITDA

CAPEX

EBITDA - CAPEX

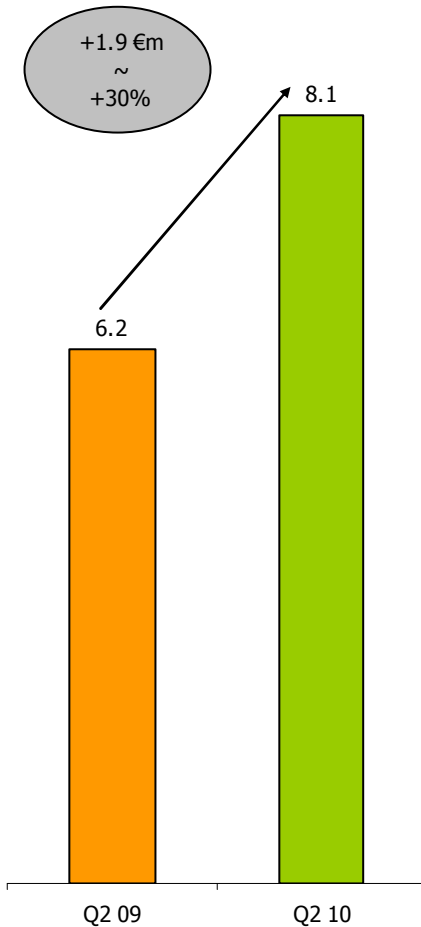


Figures in millions euro. The grey bubbles show the growth year over year in absolute numbers and %.

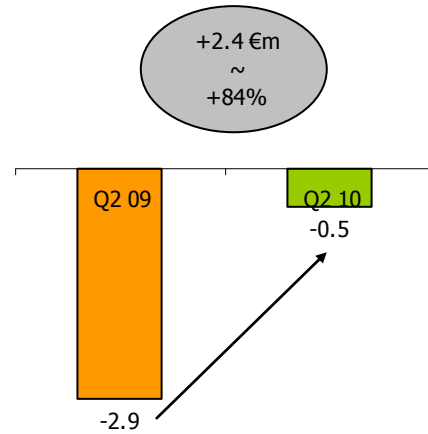


Bité Latvia Financial Highlights

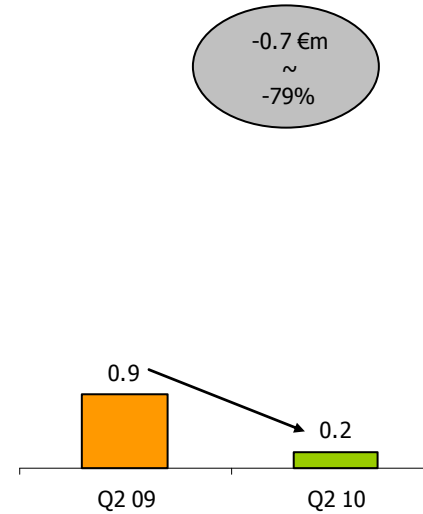
SERVICE REVENUE



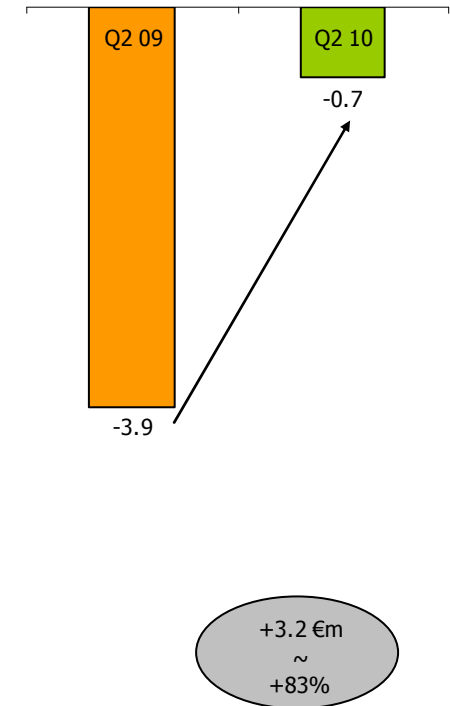
EBITDA



CAPEX



EBITDA - CAPEX



Figures in millions euro. The grey bubbles show the growth year over year in absolute numbers and %.

Statement of Comprehensive Income

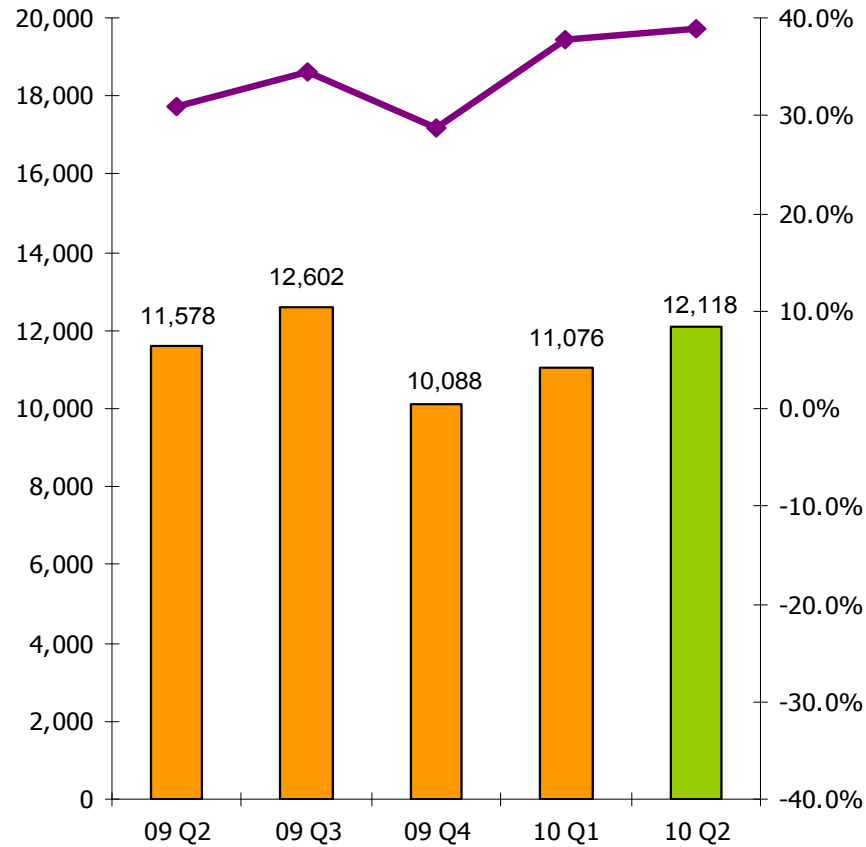
Bité Lithuania and Bité Latvia unconsolidated & Bité Finance International Group consolidated

	Bité Lithuania		Bité Latvia		Bité Finance International Group	
	unconsolidated stand alone		unconsolidated stand alone		consolidated	
	Q2 ended June 30,		Q2 ended June 30,		Q2 ended June 30,	
	2009	2010	2009	2010	2009	2010
	Actual	Actual	Actual	Actual	Actual	Actual
	<i>(in thousands of Euros)</i>					
Revenues and other income	42,851	37,374	7,530	9,661	47,806	43,799
Total Operating expenses	-31,273	-25,256	-10,454	-10,138	-39,896	-32,786
EBITDA	11,578	12,118	-2,924	-477	7,910	11,013
<i>EBITDA margin, %</i>	<i>27%</i>	<i>32%</i>	<i>-39%</i>	<i>-5%</i>	<i>17%</i>	<i>25%</i>
Depreciation and amortization costs	-10,568	-9,705	-1,796	-3,058	-12,581	-12,980
EBIT	1,010	2,413	-4,720	-3,535	-4,671	-1,967
Unrealised fair value gains/(losses) on derivative financial instrument	1,029	-1,413	0	0	1,029	-1,413
Net Financials	-7,604	-3,190	-7	-55	27,867	-2,854
Share of profit of associate	0	0	0	0	85	25
Profit/(loss) before tax	-5,566	-2,190	-4,727	-3,590	24,310	-6,209
Income tax	258	-57	0	0	258	-57
Net profit/(loss)	-5,308	-2,247	-4,727	-3,590	24,568	-6,266
<i>Net profit/(loss), %</i>	<i>-12%</i>	<i>-6%</i>	<i>-63%</i>	<i>-37%</i>	<i>51%</i>	<i>-14%</i>

Revenue figures are in thousands euro.

EBITDA

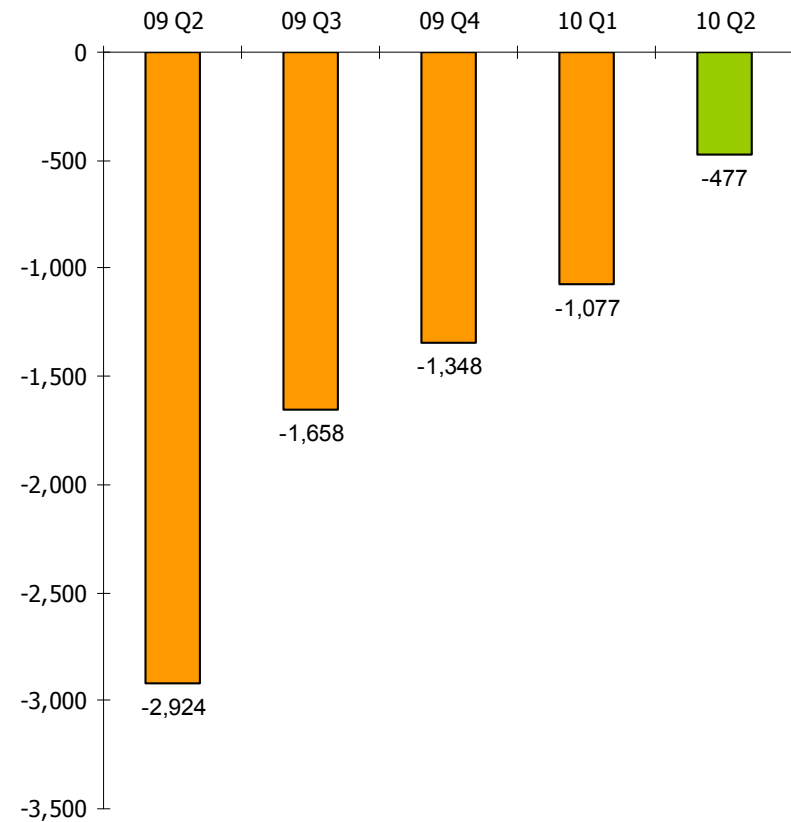
Bité Lithuania



█ EBITDA
 ◆ EBITDA as % of Service Revenue

Figures are in thousands euro.

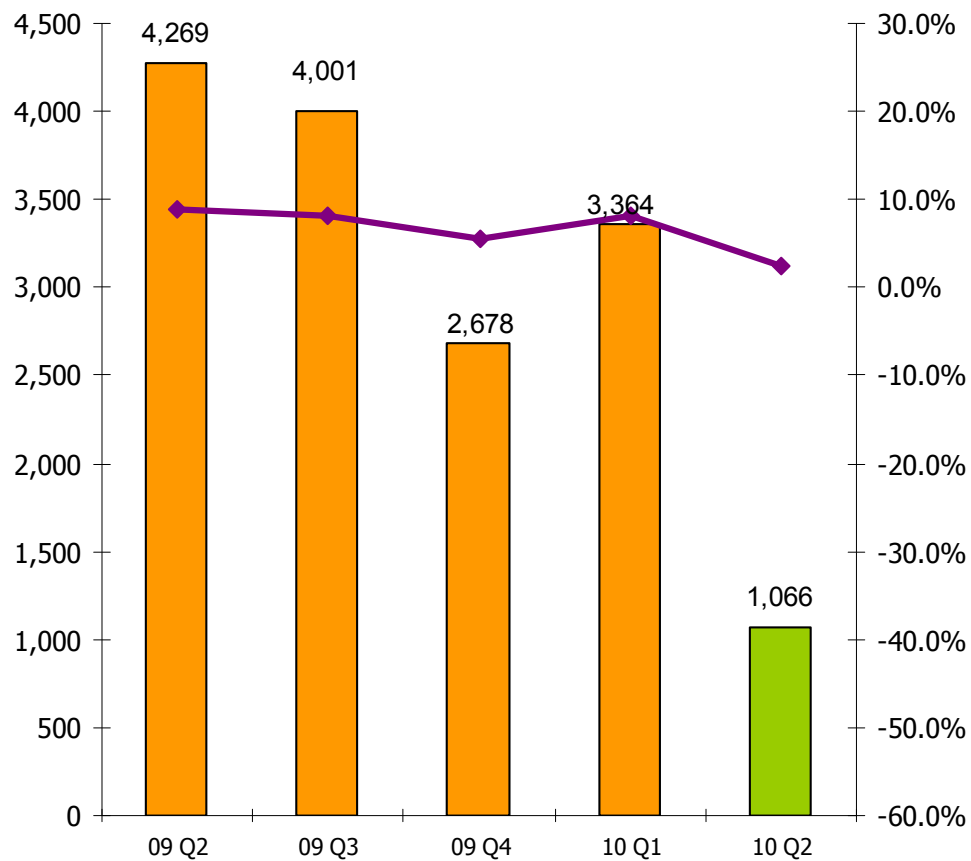
Bité Latvia



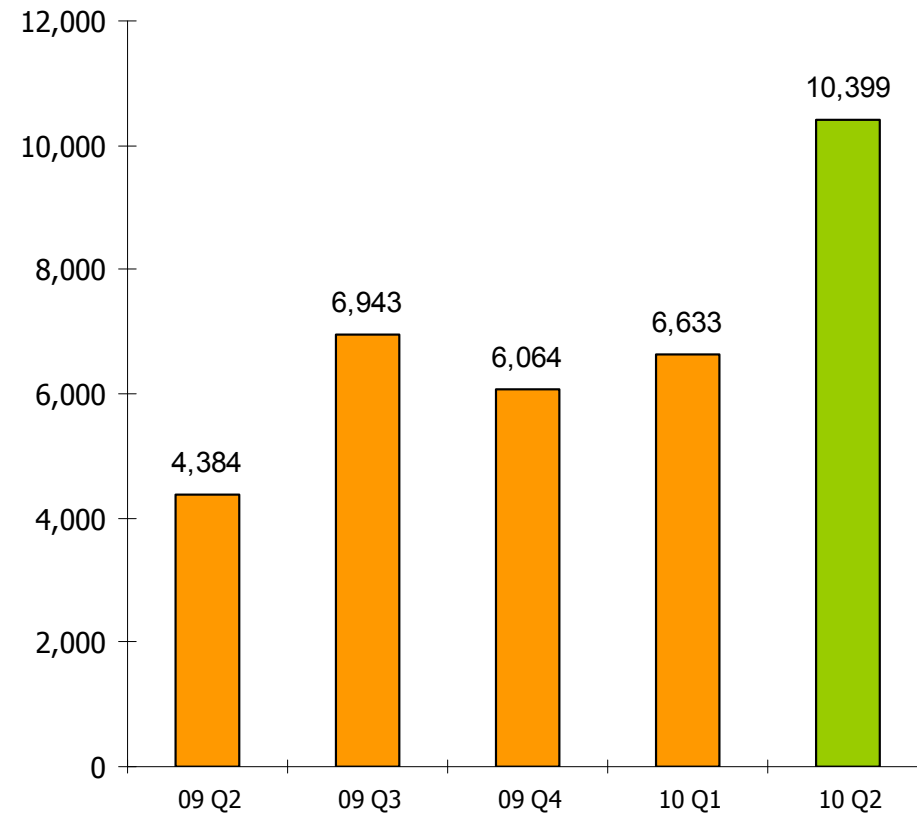
Capital Expenditure

Bité Lithuania and Bité Latvia Consolidated

CAPEX



EBITDA - CAPEX



■ CAPEX
 ◆ CAPEX as % of Revenue

Figures are in thousands euro.

Cash Flow

Bité Lithuania and Bité Latvia unconsolidated & Bité Finance International Group consolidated

	Bite Lithuania		Bite Latvia		Bité Finance International Group	
	unconsolidated stand alone		unconsolidated stand alone		consolidated	
	Q2 ended June 30,		Q2 ended June 30,		Q2 ended June 30,	
	2009	2010	2009	2010	2009	2010
	Actual	Actual	Actual	Actual	Actual	Actual
	<i>(€ in millions)</i>					
Cash Flow from Operating Activities	5.7	6.8	-3.5	-0.2	3.8	6.9
Cash Flow from Investing Activities	-10.6	-2.7	-1.1	-0.4	-6.3	-3.5
Cash Flow from Financing Activities	0.0	-4.6	5.5	0.0	0.0	-5.3
Total Cash Flow	-4.9	-0.5	0.9	-0.6	-2.5	-1.9

Net Debt

Bité Finance International Group consolidated

**Q2 ended June 30,
2010**

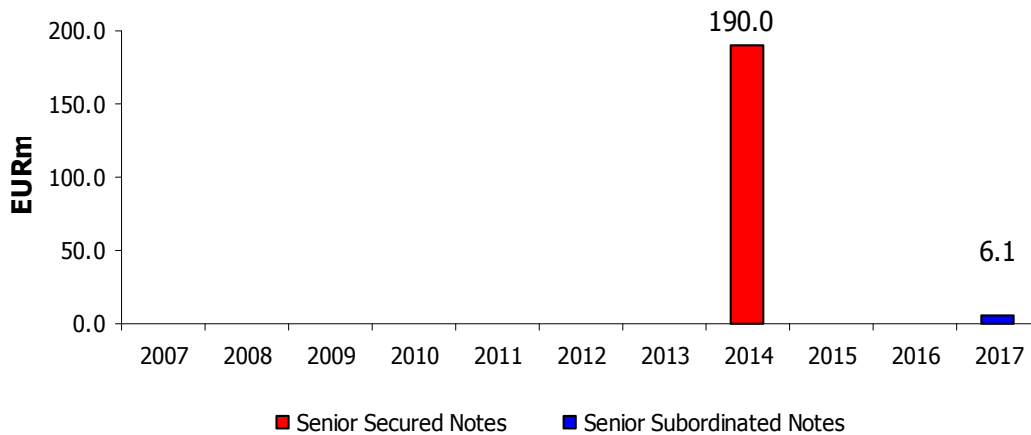
(€ in millions)

Senior Secured Notes	186.473
Senior Subordinated Notes	5.922
Revolving Credit Facility	26.294
Other Third Party Debt	0.232
Total Third Party Debt	218.9
Cash and Cash Equivalents	6.8
Net Total Debt	212.1

Note: According to IFRS, borrowings should be recognized initially at fair value, net of transaction costs incurred. Thus from Q2 2010 Revolving Credit Facility is accounted at amortized costs, net of arrangement, amendment and commitment fees.

Debt Profile

Maturity



Ratios

- Net Debt / BFI Group EBITDA (Last 12 months Bite Finance International Group consolidated): 5.4
- Net Debt / Last 12 months EBITDA of Bite Lithuania and Bite Latvia consolidated: 5.2
- Net Debt / Last 12 months EBITDA of Bite Lithuania: 4.6

Ratings

- Standard & Poor's
 - Company: CCC- , Negative Outlook
 - Senior Secured: CCC-
 - Senior Subordinated: CC
- Fitch
 - Company: CCC
 - Senior Secured: CCC
- Moody's
 - Company: Caa1, Negative Outlook
 - Senior Secured: Caa2
 - Senior Subordinated: Caa3

Statement of Financial Position

	Bité Lithuania			Bité Latvia			Bité Finance International Group		
	unconsolidated stand alone			unconsolidated stand alone			consolidated		
	Q2 ended June 30,			Q2 ended June 30,			Q2 ended June 30,		
	2009	2010	Change	2009	2010	Change	2009	2010	Change
	Actual	Actual	%	Actual	Actual	%	Actual	Actual	%
	<i>(in thousands of Euros)</i>								
Total non current assets	388,203	356,440	-8.2%	43,245	38,851	-10.2%	376,164	339,915	-9.6%
Total current assets	31,498	35,417	12.4%	10,609	7,194	-32.2%	41,365	37,561	-9.2%
Total assets	419,701	391,857	-6.6%	53,854	46,045	-14.5%	417,529	377,476	-9.6%
Total shareholders' equity	41,637	133,237	220.0%	47,111	34,467	-26.8%	152,574	128,412	-15.8%
Non current liabilities	344,075	220,483	-35.9%	290	117	-59.7%	226,897	223,586	-1.5%
Current liabilities	33,989	38,137	12.2%	6,453	11,461	77.6%	38,058	25,478	-33.1%
Total liabilities and shareholders' equity	419,701	391,857	-6.6%	53,854	46,045	-14.5%	417,529	377,476	-9.6%

Summary

Group

- Starting from 2010 the Group has higher headroom under Consolidated Leverage Ratio and Interest Coverage Ratio covenants.
- Service revenue remains under pressure due to negative economic conditions in both markets and steep interconnect rate reductions in Lithuania from January 2010 and in Latvia from April 2010.
- Bite Finance International B.V. distributed an interim dividend of € 2.3 m to Bite Holdings International B.V. on 18th of June 2010.

Lithuania

- Results remain negatively impacted by the economic downturn but cash generation is preserved; Service Revenue for Q2 10 versus Q2 09 decreased € 6.2 m to reach € 31.1 m
- Interconnect rate reduction impact to service revenue decrease was € 2.3 m
- Gross margin is under heavy pressure and continues to decline due to tough competition and economic downturn
- EBITDA for Q2 10 versus Q2 09 increased with 5% to reach € 12.1 m giving an EBITDA margin of 39% from Service Revenue
- EBITDA – CAPEX for Q2 10 versus Q2 09 increased with 36% to reach € 11.2 m

Latvian business continues to improve

- Sustained growth in the customer base in Latvia despite severe economic conditions
- Interconnect rate reduction impact to service revenue decrease was € 0.7 m
- Financial performance for Latvia continues to improve however EBITDA for Q2 remains negative

Questions?

